



London Technology Network
Ideas into Action

Accessing unique expertise via Technology Matching

Grid computing



Grid computing

Financial analysis company CDO² sought to collaborate with top-level researchers in developing innovative software solutions for their clients. LTN (London Technology Network) sent the company's request out to their academic network across London and the Greater South-East, to uncover the right partners at the University of Surrey.

CDO² is a small London-based enterprise that develops pricing and risk technology software solutions for banks and investment firms, and sought to strengthen its financial risk simulation software by tapping into research from universities. CEO Gary Kendall was introduced to LTN's technology matching services following his attendance at an LTN networking event, and admitted he was initially sceptical about engaging with universities. "As a young company full of ideas we initially felt we had no need for outside assistance. However as the company has grown we have needed to spend a lot of time and energy focusing on our customer needs," Kendall said. "Now it has become more and more obvious that the way to maintain our innovative edge is to get outside expertise from universities. You can't carry on innovating organically without an external perspective. So I think for us it came at the right time, and we're already seeing more spin-off contacts that are quite fruitful." CDO²'s technology request was sent to HEIs across the Greater South-East, and attracted particular interest from Dr Lee Gillam, Research Fellow in the Department of Computing at the University of Surrey. CDO² and Surrey's Department of Computing are currently working on a three-year DTI-funded Knowledge Transfer Partnership (KTP), in which Gillam's unique skills in grid computing are being applied to real world scenarios. The KTP will also benefit from what can be a largely untapped knowledge base for companies: students. "Collaborations can be established, at relatively small initial costs, by engaging with this student knowledge base in a variety of ways. For example, CDO² are employing Surrey's undergraduate placement students, and a PhD is being undertaken alongside the KTP," Gillam said.

For more information on LTN and how we can help your business, contact:

Tim Benzie, Communications Executive.

Phone **0870 730 8686**, email t.benzie@LTNetwork.org

or visit www.LTNetwork.org and www.london-irc.org



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